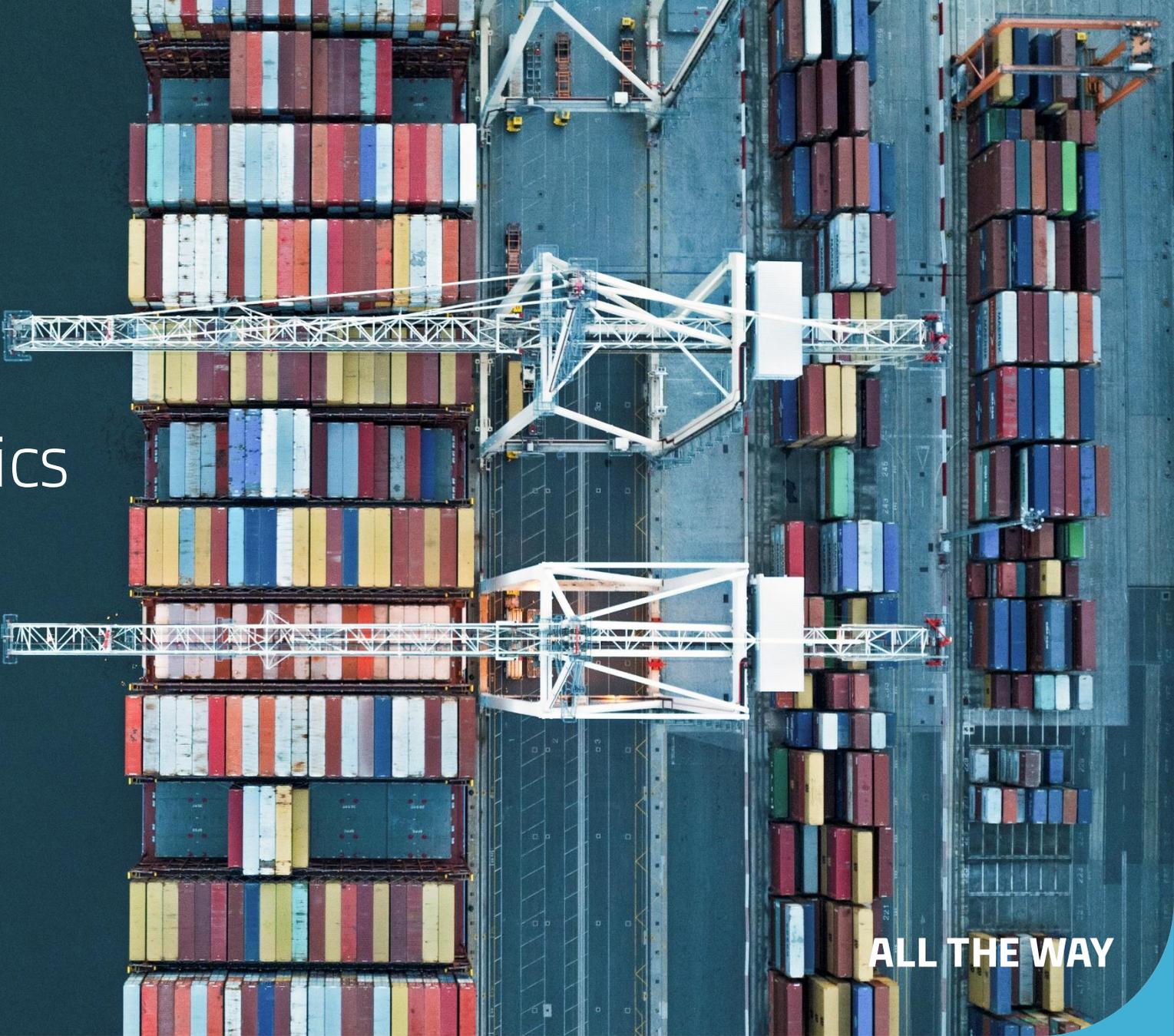


Maersk Contract Logistics

Thailand



ALL THE WAY



Maersk Introduction



MAERSK

ALL THE WAY

Who We Are...

 <p>USD 50+ billion total turnover</p>	 <p>USD 12+ billion+ Logistics & Services</p>		 <p>406+ ports</p>	 <p>730+ incl. 300+ own vessels</p>	 <p>Innovative technology and digital platforms</p>
	 <p>100,000+ employees globally</p>	 <p>Operating from 1904</p>	 <p>7.8m+ SQM warehousing Capacity worldwide</p>	 <p>90+ countries air freight</p>	 <p>Multimodal transportation</p>
	 <p>13 million+ FFE Ocean volumes</p>	 <p>68 terminals in 42 countries</p>	 <p>Carbon-neutral vessels from 2030</p>		 <p>Supply chain management</p>

Maersk Product Family

Transported by Maersk



Air & LCL

Maersk Airfreight is fast, frequent, predictable, and is a reliable way to respond to customer supply chain challenges



Ocean Contract

Maersk Contract products offer reliability and certainty, regarding space availability on Maersk's vessels and transportation costs.



Ocean Freesale

Book your customer's Ocean & Inland shipments online at a fixed price and with a loading guarantee to know when they will arrive.



Ocean Value Add

A solution to keep your cargo protected from logistics-related risks



Landside Transportation

Conventional trucking is the fastest mode of inland transport. Truckload transport ensures reliable delivery of your cargo, from start to end.

Managed by Maersk



Customs Services & Insurance

Maersk's Customs Services can help every importer and exporter that needs to have customs clearance and expedite this process at both origin and destination.



Cold Chain Logistics*

End to end temperature-controlled supply chain for your sensitive cargo.



Contract Logistics

Maersk takes care of your end-to-end warehousing and distribution logistics, from Maersk's strategic network of storage facilities; capable to fulfill your demands.



E-commerce Logistics

Optimize your end-to-end e-commerce logistics, including e-fulfilment, last-mile and cross-border delivery.



Maersk Project Logistics

Maersk Project Logistics provides comprehensive planning, orchestration, and end-to-end transport services tailored to the unique sequence, schedule, and conditions of your project's cargo flow.



Lead Logistics

Enabling you to win and grow your business with solutions ranging from self-service logistics execution to partnering on supply chain orchestration.

Fulfilled by Maersk*

Managed by Maersk

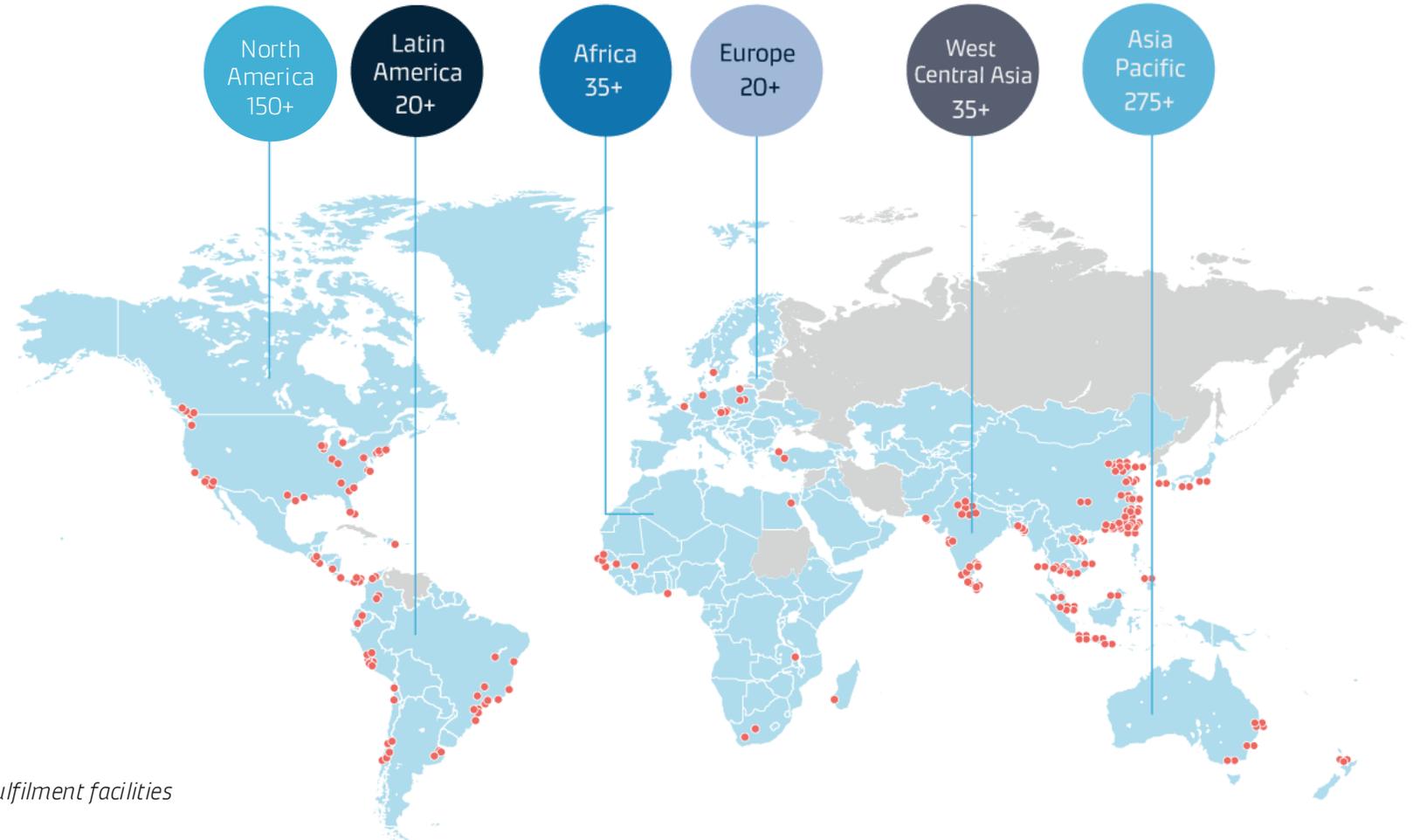
MAERSK's Global Warehouse Footprint

Leverage our growing network of interconnected facilities to optimize supply chain

50+ 
Country presence

450+ 
Warehousing facilities*

75.3M+ 
Square feet*



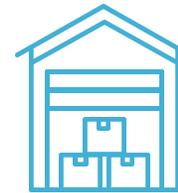
**Includes consolidation, deconsolidation, & fulfilment facilities*

Our Fulfilment Distribution Centres in APA

Spread all over Asia Pacific, Maersk's distribution centres are equipped to keep your supply chain moving. From supply chain management to quick turnarounds in destination markets, Maersk's services help you put your products within the reach of your consumers

 China Number of DCs: 70+ Footprint: 14,000,000 sq. ft	 Singapore Number of DCs: 7 Footprint: 1,360,000 sq. ft
 Taiwan Number of DCs: 10 Footprint: 2,060,000 sq. ft	 Philippines Number of DCs: 96 Footprint: 5,560,000 sq. ft
 Hong Kong Number of DCs: 6 Footprint: 990,000 sq. ft	 Vietnam Number of DCs: 2 Footprint: 350,000 sq. ft
 Korea Number of DCs: 7 Footprint: 1,500,000 sq. ft	 Thailand Number of DCs: 28 Footprint: 3,030,000 sq. ft
 Japan Number of DCs: 5 Footprint: 1,000,000 sq. ft	 Malaysia Number of DCs: 6 Footprint: 1,700,000 sq. ft
 Australia Number of DCs: 6 Footprint: 1,012,000 sq. ft	 Indonesia Number of DCs: 7 Footprint: 860,000 sq. ft

250+



Distribution Centres with over
32 million sq. ft of warehouse space



Our Contract Logistics Service



Warehousing Service

- Consolidation Centers
- Deconsolidation Centers
- Omni-Channel Fulfillment



Transportation Service

- Full Truck Delivery
- Less Than Truck Delivery
- Reverse Logistics
- 4PL Management



Value Added Service

- Labelling, Relabeling and tagging
- Kitting & Product Customization
- Repacking
- Quality Inspection
- Reporting
- Return Solution
- Goods Disposal

Mekong L&S Footprint

MYANMAR

- Since 1991
- 1 Office
- 2 CFS Warehouses (30,000 sqm)
- +350 employees

THAILAND

- Since 1951
- 2 Head Offices and 4 Brand Offices
- 28 DCs (262,012 sqm)
- +2,100 employees

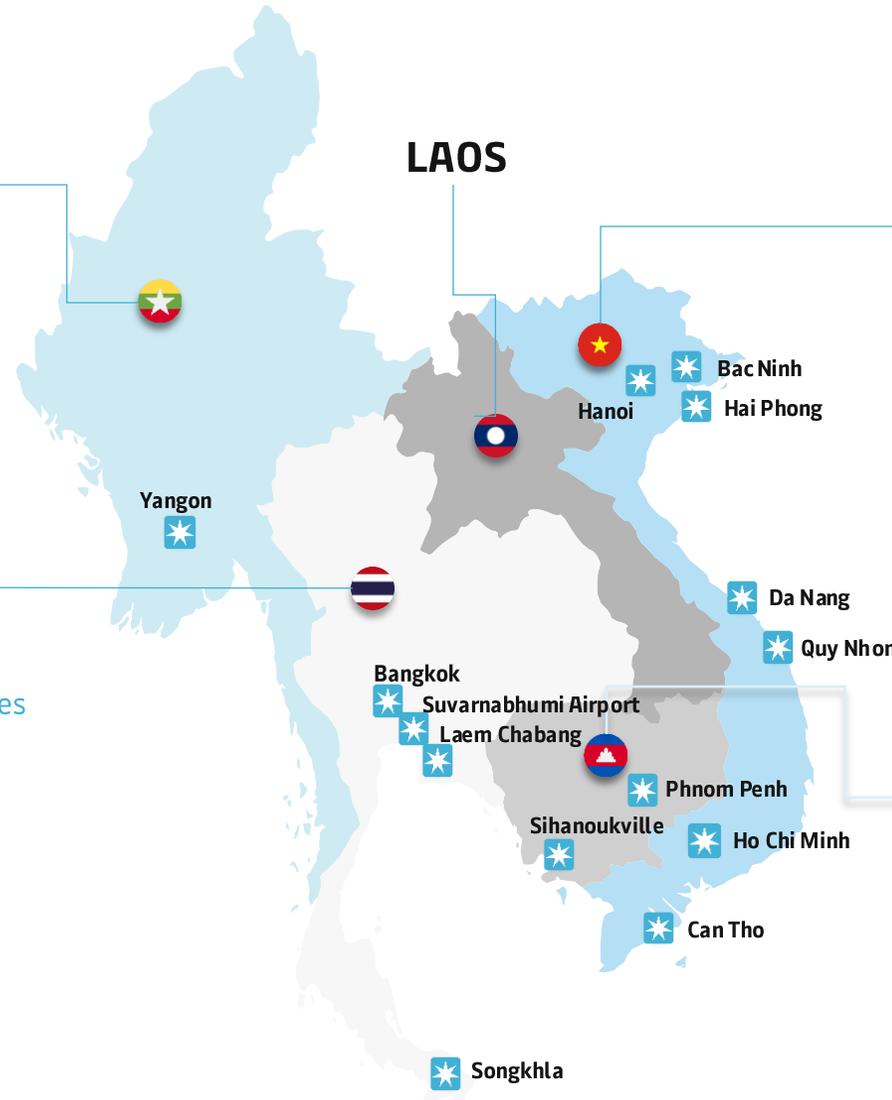
LAOS

VIETNAM

- Since 1991
- 100% foreign owned company in 2005
- 7 Offices nation-wide
- 2 Logistics Centers, 28 Facilities
- +235,000 sqm -Warehouses
- +2,500 employees
- 1 Depot (in preparation)
- 7 strategic VN depots (outsourced)

CAMBODIA

- Since 1993, 100% foreign owned company
- +30,000 sqm.- Warehouses
- 2 Offices
- 5 CFS + 1 Warehouse
- +450 employees



Maersk Thailand Warehouse



 **250,000 Sqm. +**
Warehouse footprint



Maersk Contract Logistics



MAERSK

ALL THE WAY



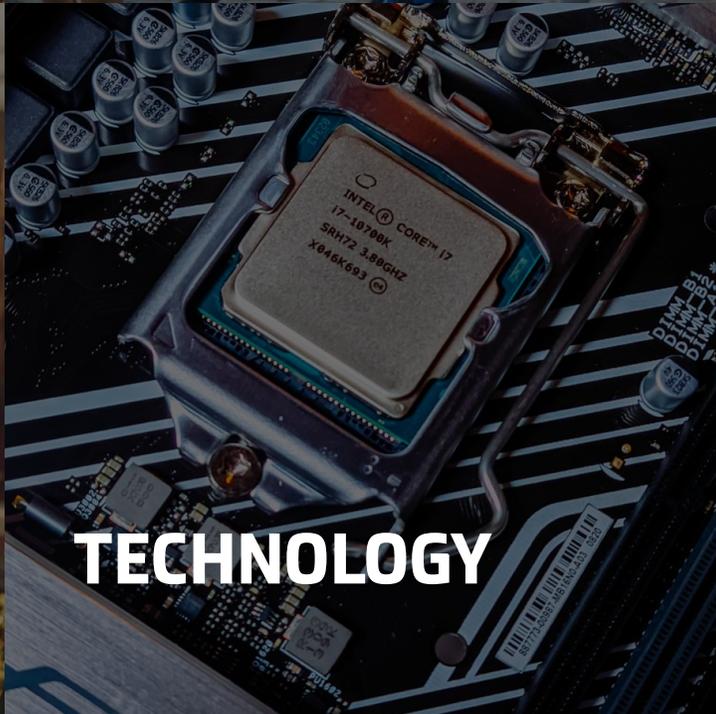
RETAIL



LIFESTYLE



FMCG



TECHNOLOGY

Asia Leading Provider of Integrated Supply Chain Services

Maersk Contract Logistic

B2B

B2C

Marketplaces

Travel Retail

Our global partners across our selected core verticals

Lifestyle

Fast Moving Consumer Goods

Technology

Retail

Maersk Contract Logistics Value Added Services



Value Added Services

FASHION

Solving issues for inbound and return process including labeling, tagging, etc. and provide customized service.



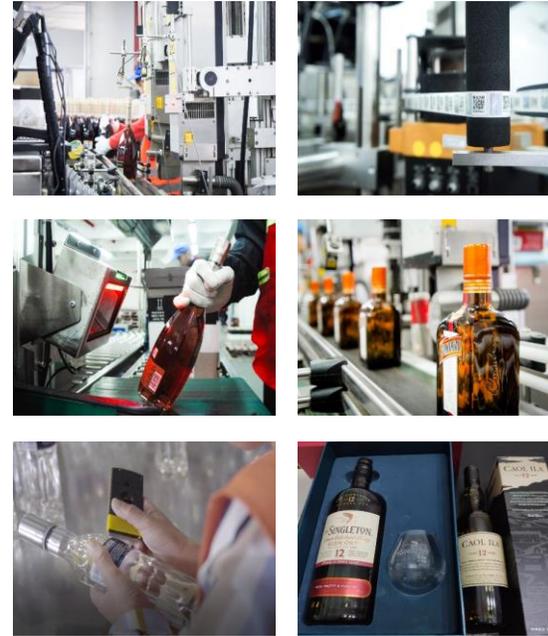
COSMETICS

Proven capability by successful implantation on multiple brands with full menu for beauty products.



FOOD & BEVERAGE

Accumulated rich experiences to wine products VAS operations and the corresponding quality management and know-how.



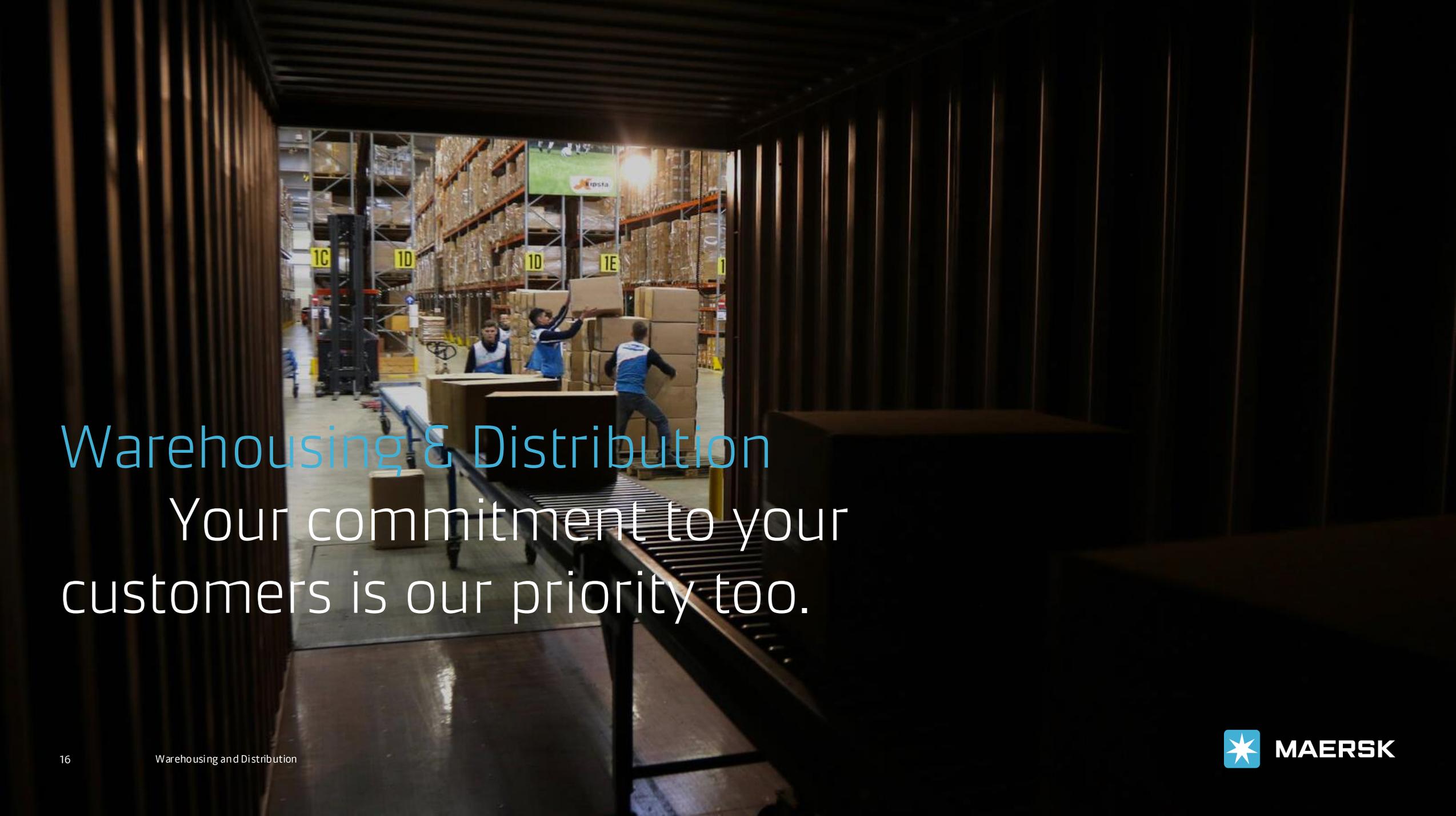
CONSUMER ELECTRONICS

High value electronics VAS experience and high standard of compliance & audit experience beside the daily operation.



As a logistics service provider with years of experience in the consumer industries, MCL provides lots of value-added service for meeting customer demands and support customer's business requirement with strong compliance management.





Warehousing & Distribution

Your commitment to your customers is our priority too.

Facility Highlight – Mega Bangna DC



LEED Gold certification

- Design good ventilation, high air quality
- Reduce water consumption
- Reduce energy consumption
- Use renewable Energy from Solar Panel
- Implement EV charger for EV trucks



Our Fulfilment Distribution Centres in APA

Spread all over Asia Pacific, Maersk's distribution centres are equipped to keep your supply chain moving. From supply chain management to quick turnarounds in destination markets, Maersk's services help you put your products within the reach of your consumers

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 Taiwan Number of DCs: 10 Footprint: 190,000 sqm	 Philippines Number of DCs: 96 Footprint: 515,000 sqm
 Hong Kong Number of DCs: 6 Footprint: 92,000 sqm	 Vietnam Number of DCs: 2 Footprint: 32,500 sqm
 Korea Number of DCs: 7 Footprint: 140,000 sqm	 Thailand Number of DCs: 28 Footprint: 250,000 sqm
 Japan Number of DCs: 5 Footprint: 93,000 sqm	 Malaysia Number of DCs: 6 Footprint: 158,000 sqm
 Australia Number of DCs: 6 Footprint: 94,000 sqm	 Indonesia Number of DCs: 7 Footprint: 80,000 sqm



Multi Client FMCG Facility



- Coffee and Store supply



- Figures and POSM



- Milk Power



- Consumer Product



- Tobacco (Temp. control)



Contract Logistics in Thailand Footprint

	20+ years of history		1500+ employees
	Licensed & General Warehousing		1200+ vehicles
	28 DC; 250,000 Sqm. + Warehouse footprint		27+ customers



1 Bangpa-in DC 43,270 sqm



2 Wangnoi DC 5,726 sqm



3 LatKrabang DC 24,013 sqm



4 Bangna DC 66,446 sqm



5 FTZ LCB DC 3,129 sqm



Multi Client Lifestyle Warehouse



- Footwear & Apparel



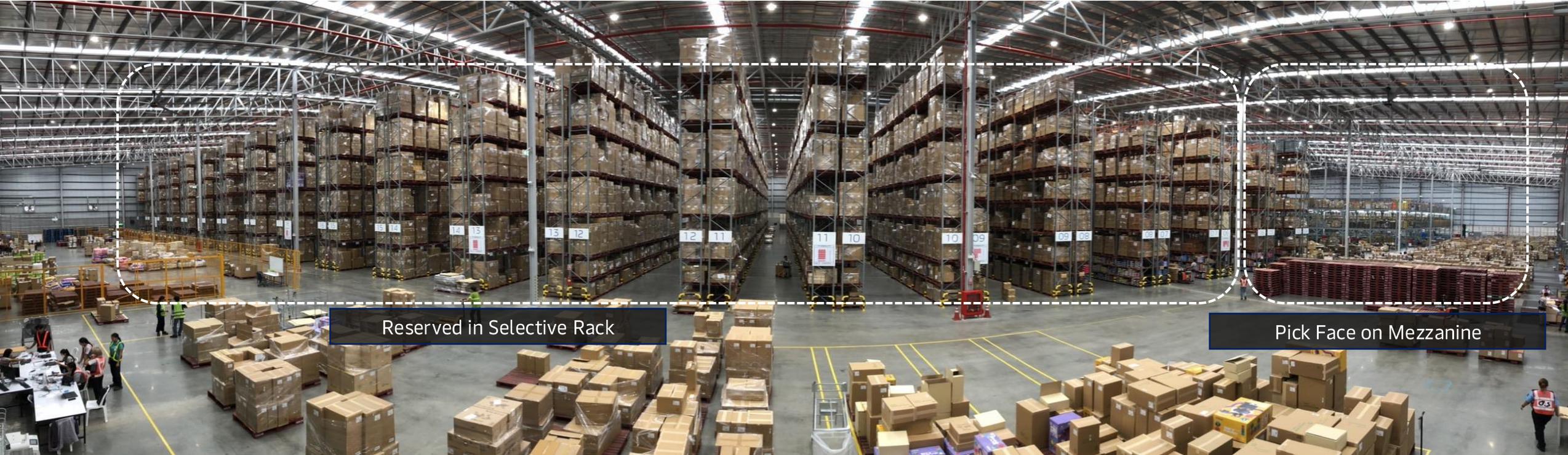
- Footwear & Apparel



- Footwear & Apparel



- Footwear & Apparel

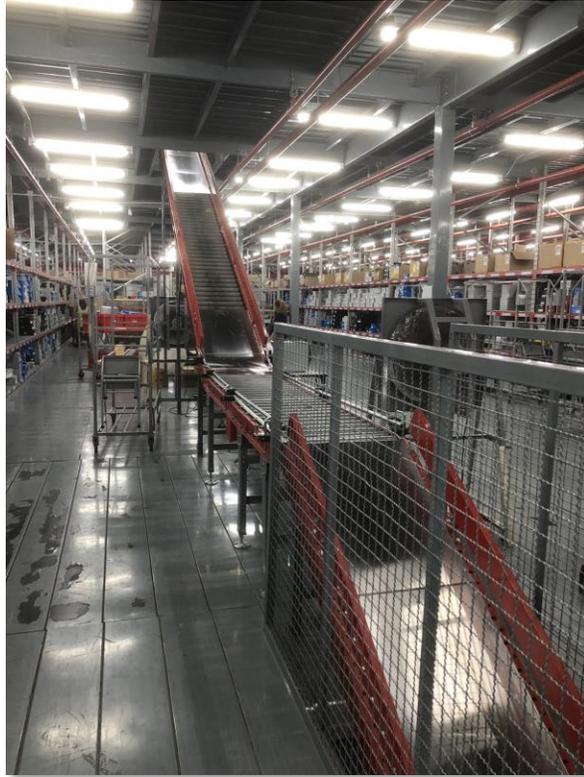


Reserved in Selective Rack

Pick Face on Mezzanine

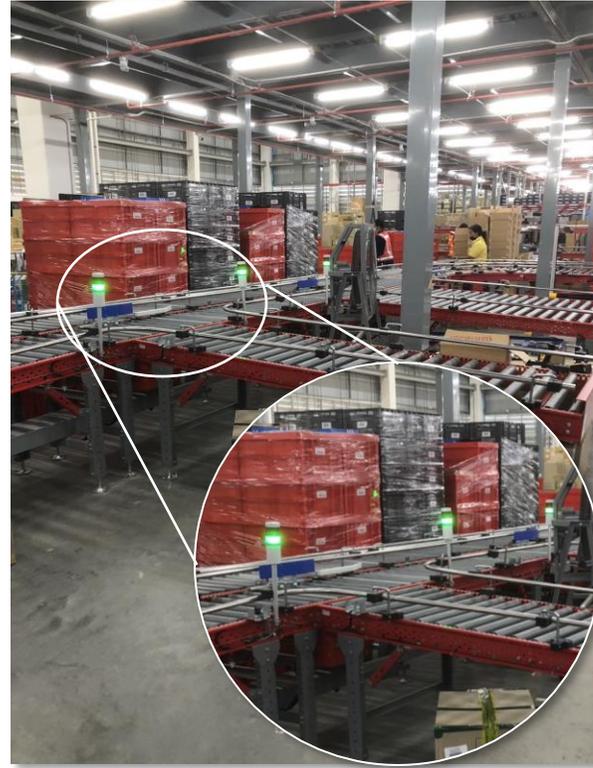


Semi Automation Operation



Conveyor line in Mezzanine area

Picker assigned to manage wave pick by order cycle to pass picked items to conveyor



Divertor

Items will be sorted to light station by brand



Light Sorting Station

Operator sort items to specific order before handing to packing station via conveyor

On-site Facility Management



Nongkae - Saraburi

Area: 52,507 m², 46,800 pallets

Main facilities: Standard GMP warehouse handling raw materials, packaging materials, finished products and co-packing



Nongkae - Saraburi

Area: 14,094 m² (7 Km close to plant, total 5 DCs)

Main facilities: DC with safety specification for aircraft tires



Nongkae - Saraburi

Area: 14,000 sq.m.

Activity: Facility management – Beverage (Receive FG from from production line, inventory management, picking and load to truck)



Pratunam Pra-in - Ayudhaya

Area: 6,521 m²

Main facilities: GDP DC for finished products, wine & spirits and co-packing



On-site Facility Management



Ladkrabang Industrial Estate

DC Area: 8,603 sq.m.

Activity: Customer Service, Raw & Packaging Material Facility Management, Supply to line & storage and container loading for export.



Wellgrow Industrial Estate

DC Area: 4,500 sq.m.

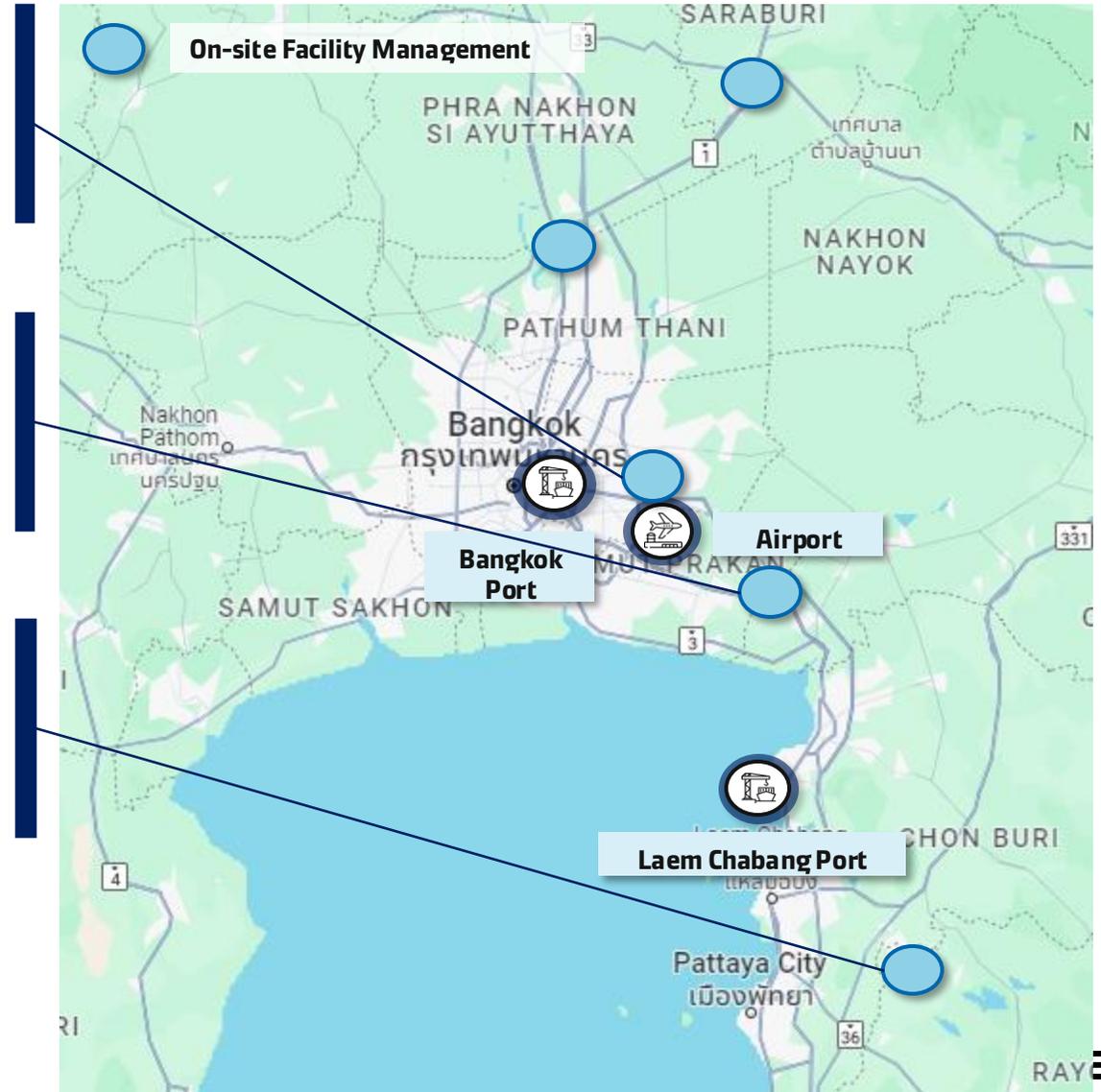
Activity: Facility management, supply to line, & container loading for export



Amatacity Industrial Estate

DC Area: 15,000 sq.m.

Activity: Facility management – Beverage Receive FG from from production line, inventory management, picking and load to truck



Transportation and Distribution



Transportation - Network & Vertical Capabilities

2 Distribution Center & 6 Regional Hub



Delivery Lead Time

- Bangkok: D+1
- Central Region: D+2
- North/Northeast/South: D+3
- Special Area: D+4

Destination Coverage



Modern Trade & Distributors



General Trade/ Store



Chain-Restaurant



Department store/ Convenience store



Drug Store



Gas Station

Vertical in Service



FMCG and Retail



Food and Beverage



Fashion and Apparel



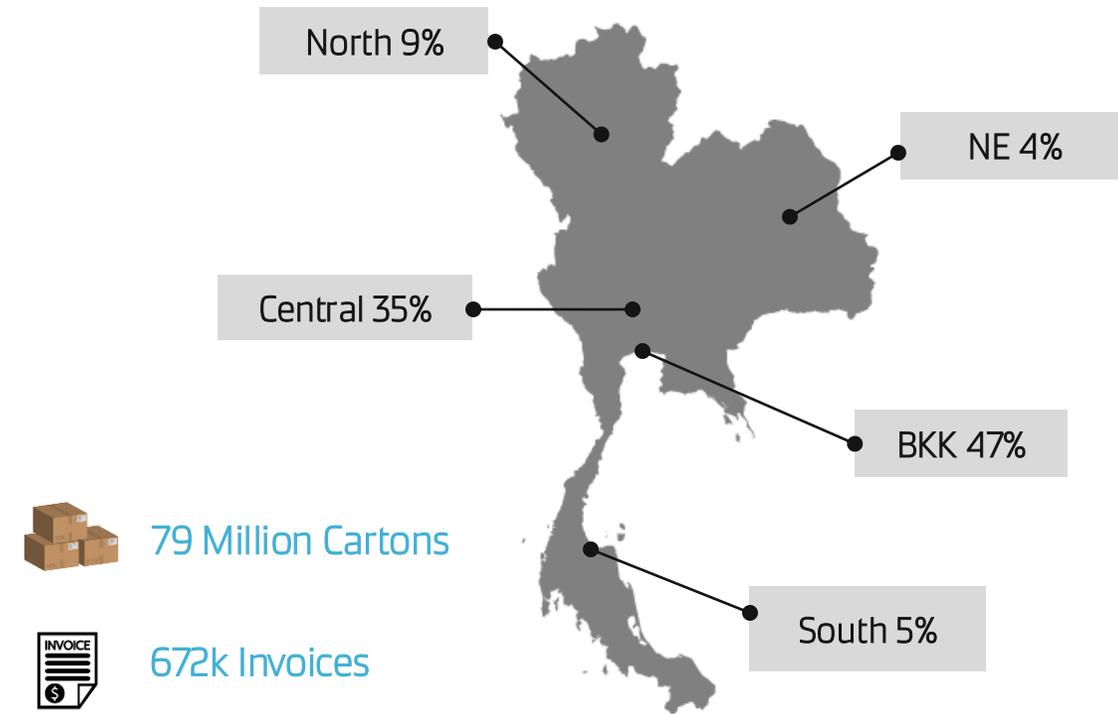
Electronics



Automotive

Transportation – Statistic & Capacity

Delivery Statistic in 2024



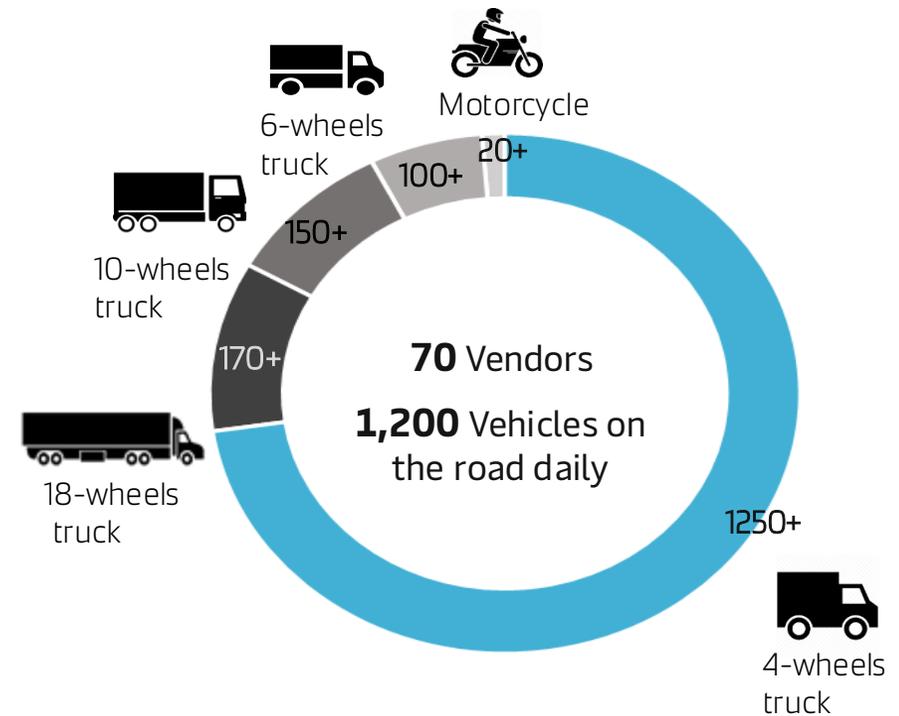
 79 Million Cartons

 672k Invoices

 99% On-Time Delivery
99% On-Time POD Return

*The statistics are the recorded of 2024

Fleet Capacity in 2024



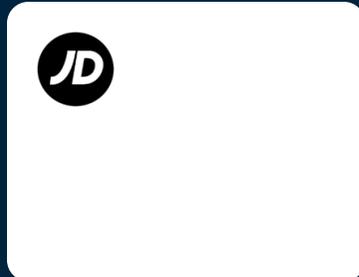
Customers We Serve – Maersk Contract Logistics

Fashion & Apparel

Branded



Distributor



Consumer Goods

Finished goods



Raw Material



Food & Beverage

Finished goods



Raw Material



Healthcare/ Medical Device

Human



Animals/Pets



Automotive & Technology

Automotive



Technology, Electronic & Chemical



IT SYSTEM



MAERSK Supply Chain Execution (SCE)



Warehouse Management

- Warehouse Operations
- Automation Integration
- Labour Management Billing



Transport Management

- Transport Planning
- Dispatcher - Execution
- Buy and Sell
- Mobile Devices
- Black Box/ IOT



Purchase Order Management

- Factory access
- PO Management
- Shipping documents and Instructions



Freight Booking

- Online Schedules
- Take PO and create bookings
- Integrated to CW and external forwarders



Global Visibility & Control

- End to End Track and Trace; KPI's and Dashboards
- Consolidated data from WMS, TMS, FMS
- Enhanced data from external sources



System Integration

- Automation 2800+ Customer Interfaces p.a.
- B2B and B2C
- High volume (2.4m per hour)
- Courier, carrier, forwarders

Provide entire supply chain management through a single platform

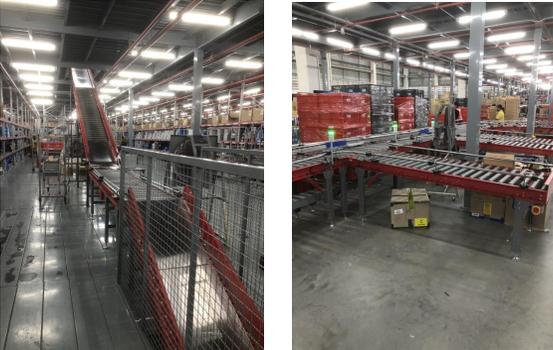
- Enable new technology
- Reduce servers and running costs
- Increase scalability
- Bring all our logistics applications to a Secure single sign on
- Retain best of breed functional systems
- Roadmap
 - Continue rollout WMS, billing, POMS, and more.
 - TMS planning engine replacement
 - Enhanced Global Visibility, including AI data (Oceans Insight integration, etc.)

It is a web-based platform designed to provide MAERSK with online, real-time insight into our business. Its goal is to integrate all the different applications into a single unified platform

Technology & Automation



OCR and Text Reader



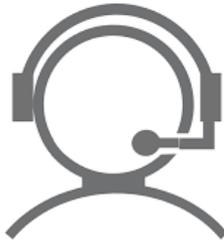
Conveyor & Divertor



ePOD via Mobile App



Lighting Operation



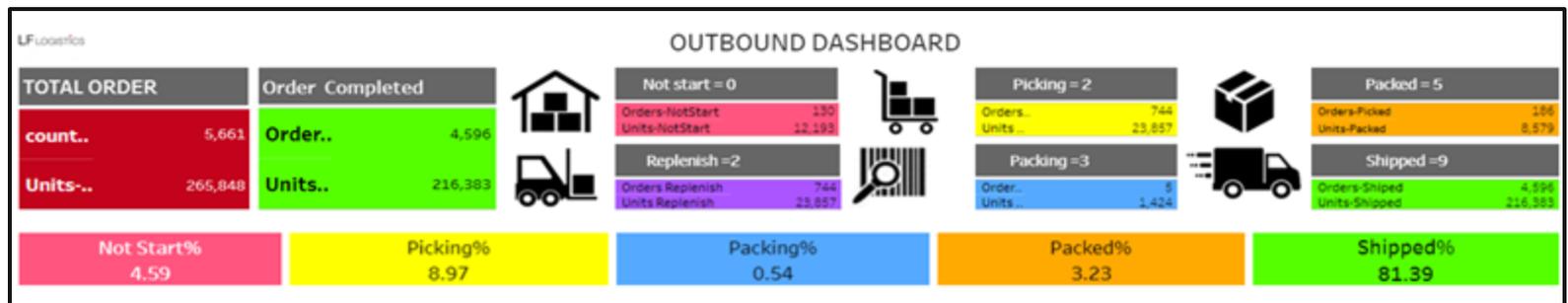
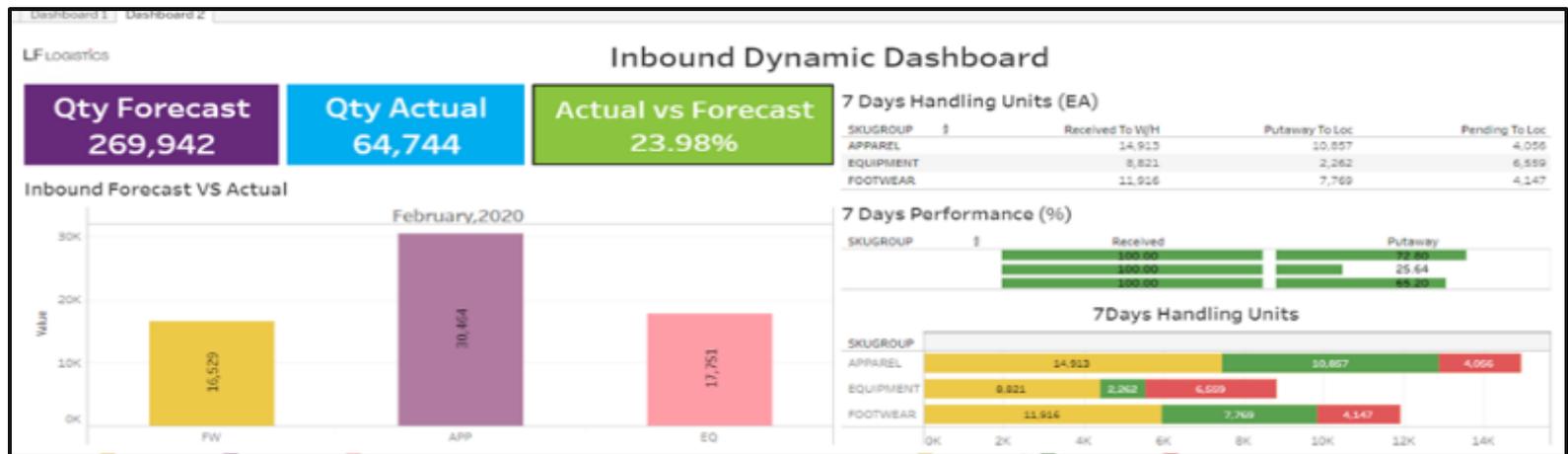
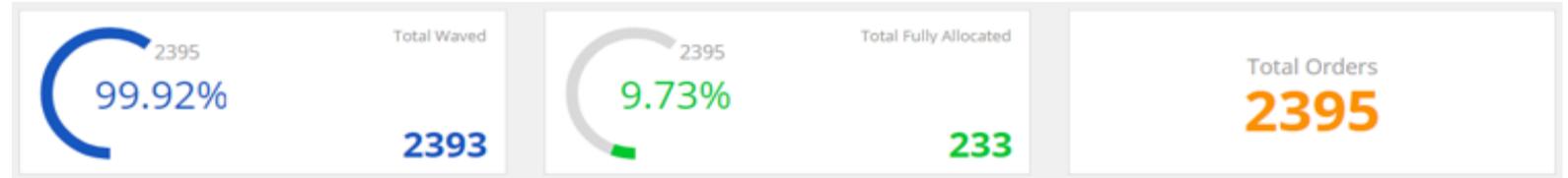
Voice Picking



One Glance Dashboard

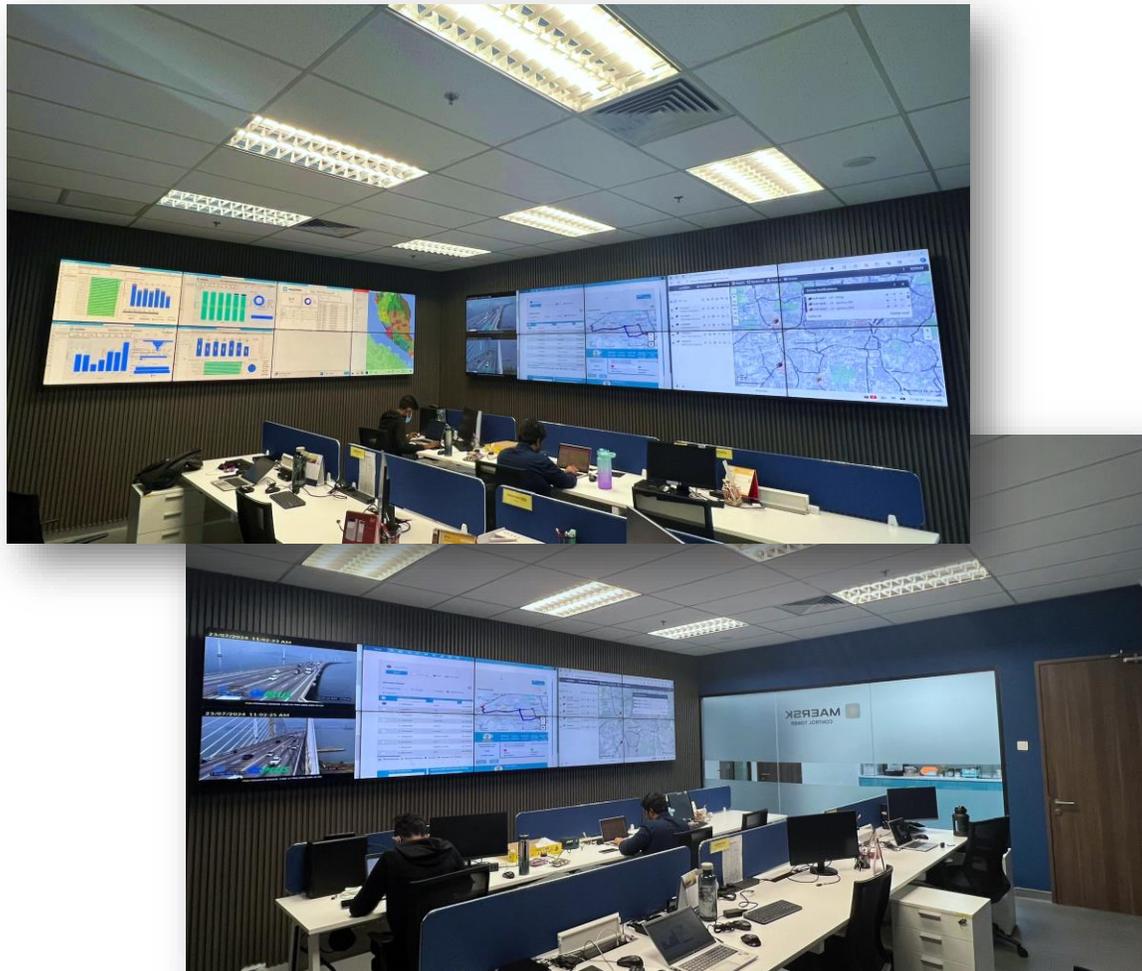
Maersk WMS Dashboard

- Real-Time Dashboard
- Order Tracking (ASN/Fulfilments)
- Inventory Visibility
- Performance Metrics
- User-Friendly Interface
- Customizable Dashboards
- Alerts and Notifications
- Graphical Data Representation
- Historical Data Analysis



Solution Proposal

Maersk Control Tower



TRACKING

Gathering real time data

Tracking of the shipments from the TMS control tower via dispatcher and at the same time as well as updating status from time to time with customer.

TRACING

Preventive

Highly capable of data gathering and consistent analyzing to prevent human or system error. Dashboards are exceptionally designed to provide critical info and are highly customizable according to the customer's need.

LIVE MONITORING

Real time monitoring

Dedicated team will monitor data interfaced from driver mobile app to central system via dashboards.

TROUBLESHOOT

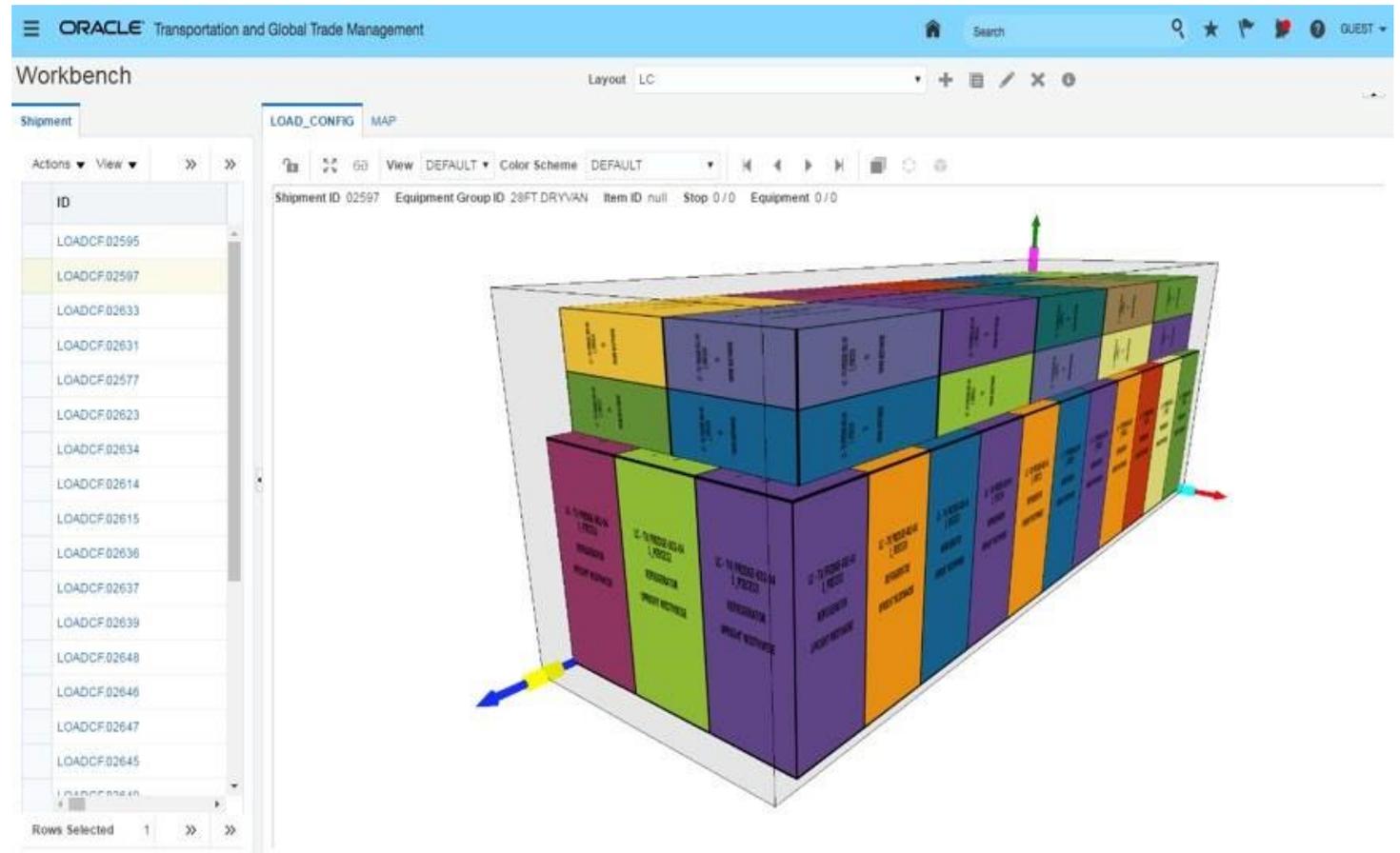
Resolve system issues

Dedicated team able to rectify system glitch and errors almost immediately using feedback from user.

Solution Proposal

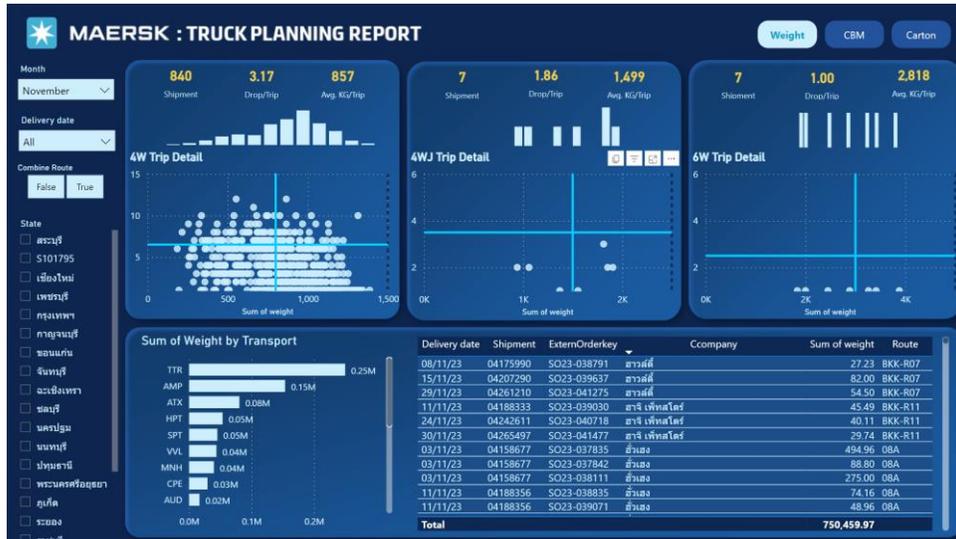
3D Loading Simulation

- Maximize loading utilization
- Faster & More accurately
- Less Cargo Damage
- Reduce Carbon Footprint
- Capable for 4W/6W/10W/20'/40'



Our Excellence & Traceability via Control Tower

Optimization and Utilization Planning



Realtime Status



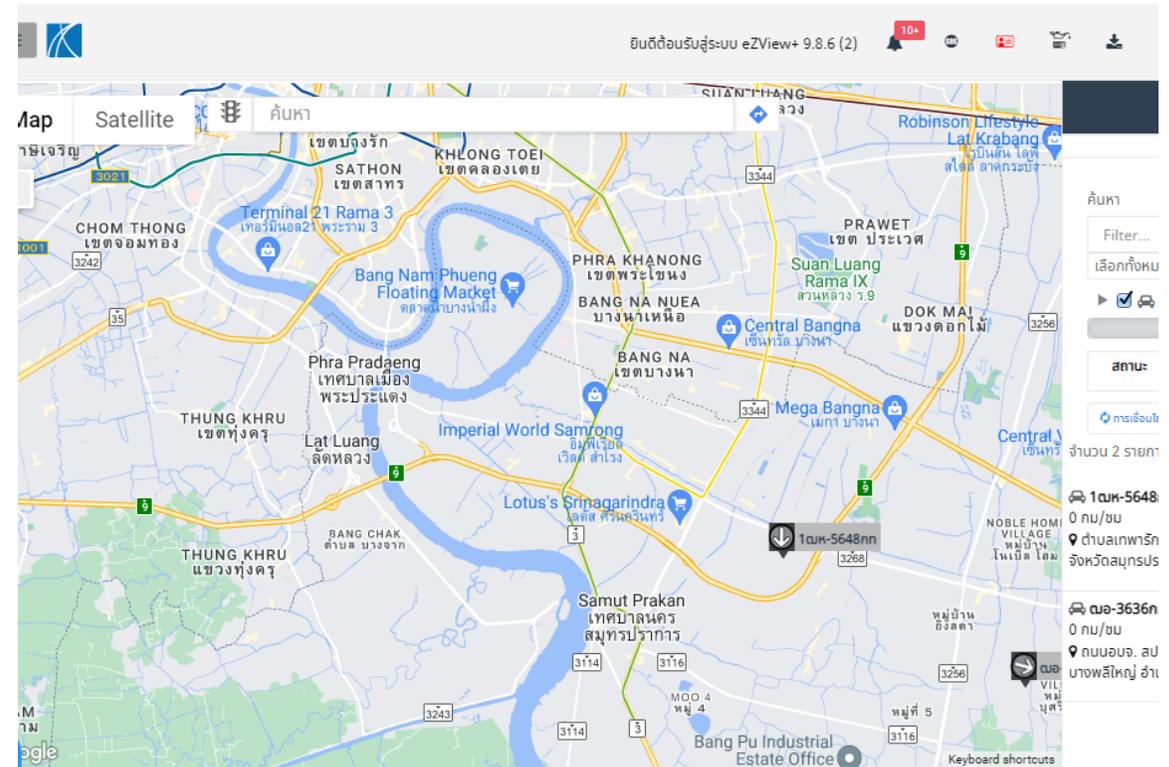
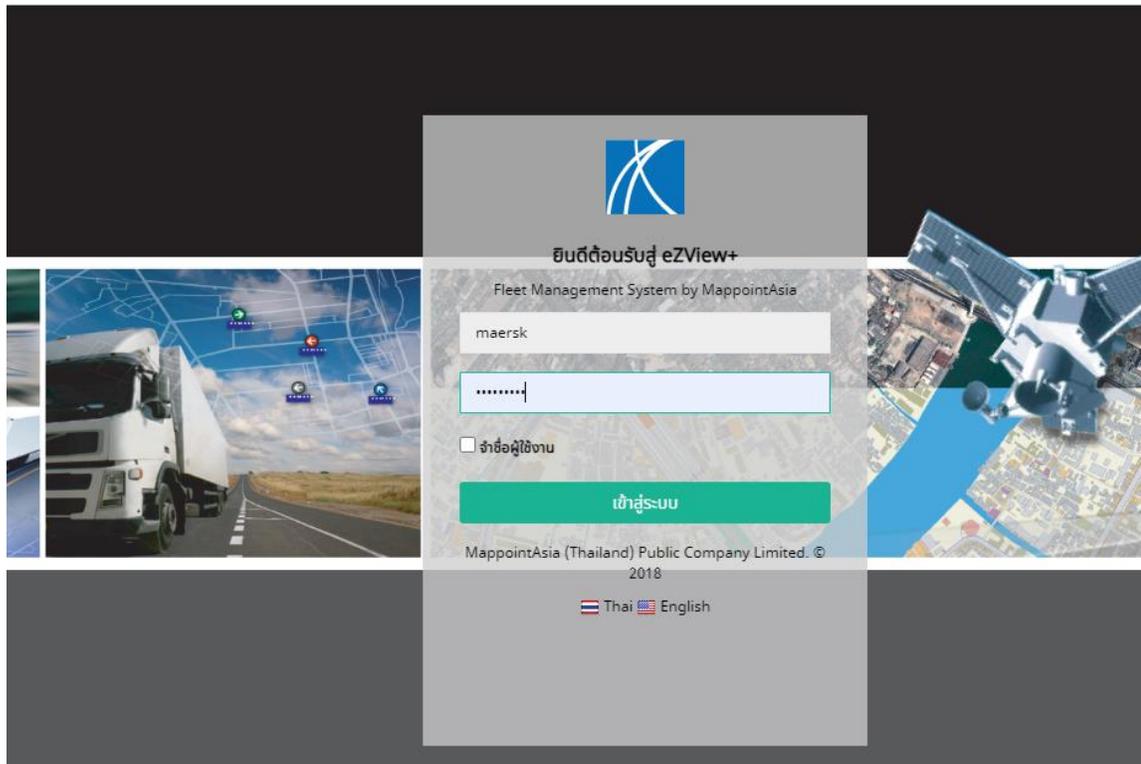
Enable synergy via pool of information

All volume is verified the efficiency in real time since planning until complete delivery, and supervised by center team to ensure exceptional commitment.



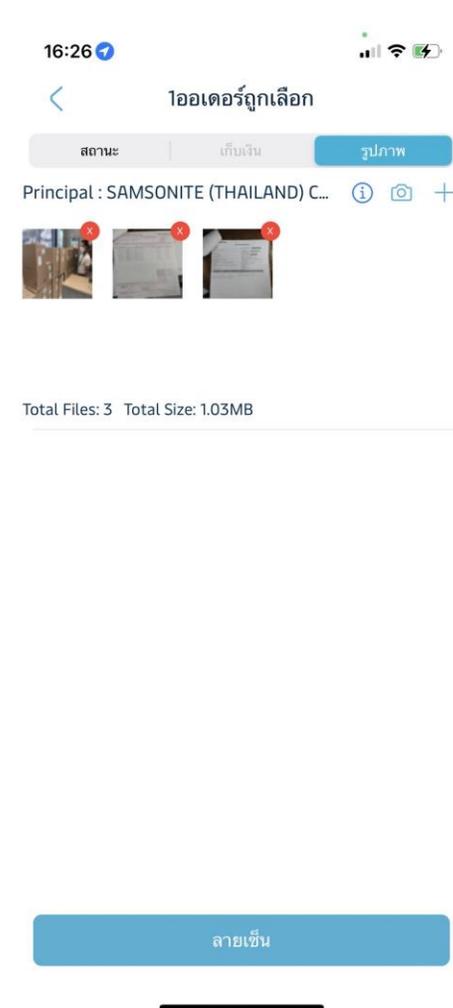
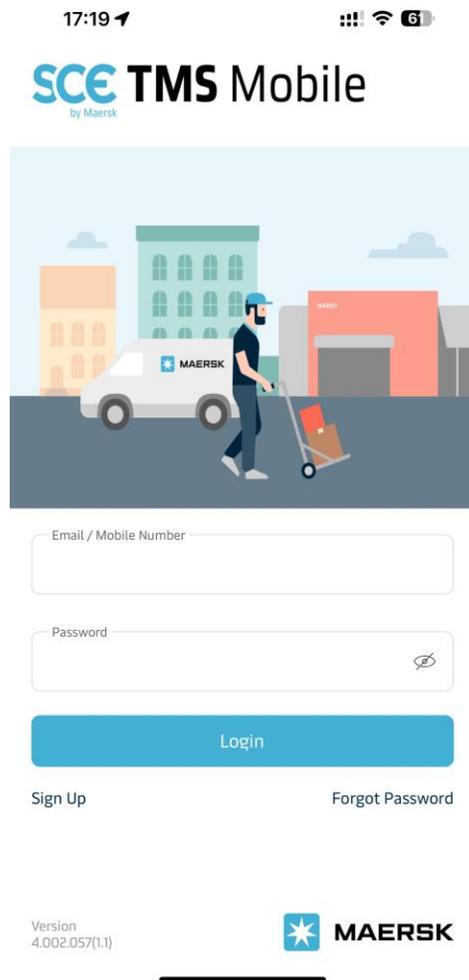
Solution Proposal

Transport Management System - Visibility



Solution Proposal

TMS – Scan receiving Driver UI

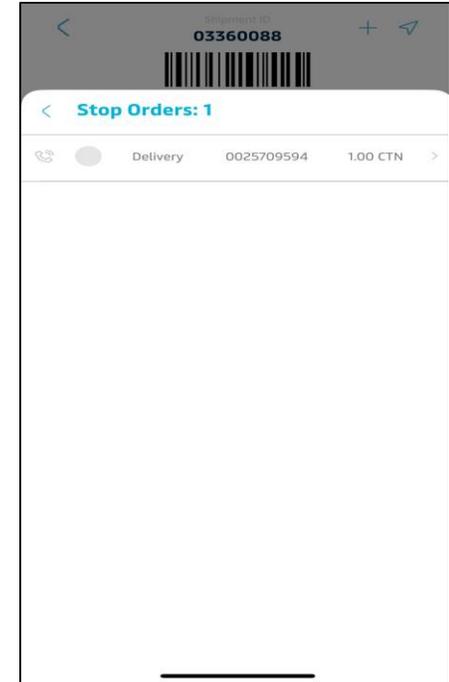
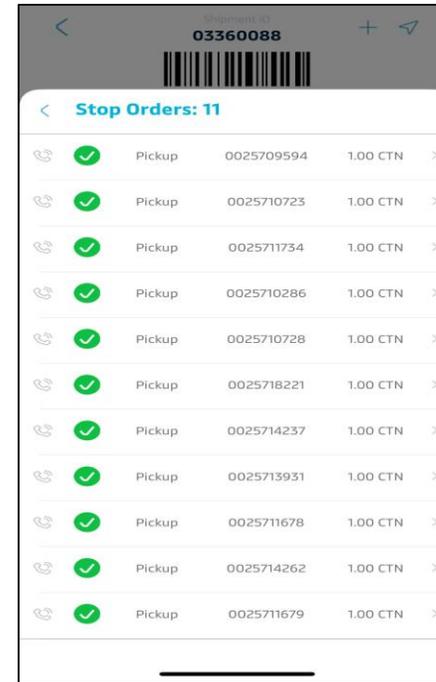
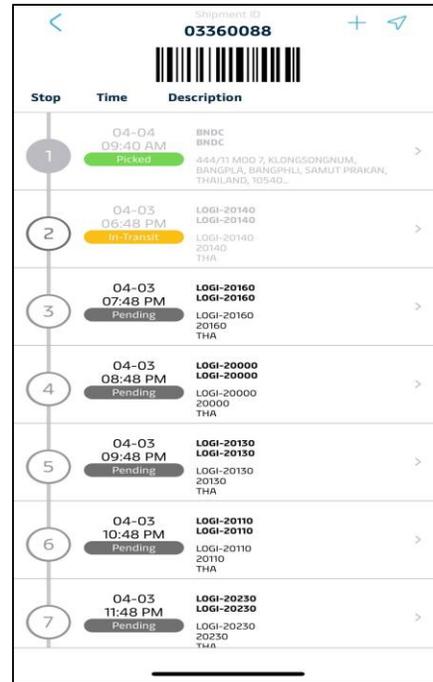
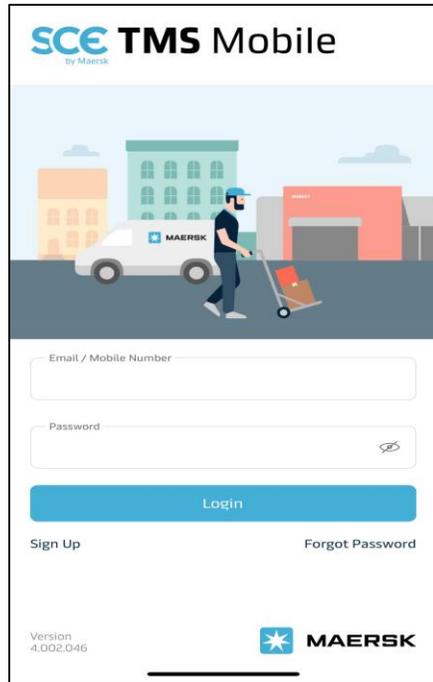


Solution Proposal

TMS – Milestone Status Update



- Delivery Status
- POD Capture (Online)
- Sign on glass (ePOD & COD)
- Photo Delivery Capture



Integrated applications to our WMS, TMS and FMS that give external parties like couriers, carriers and customers mobile applications to transaction, enquire and update timely information.

Solution Proposal

Customer Portal – Track & Trace



Contact us

TRACK & TRACE

Track your shipments & parcels here

TRACKING NUMBER
 AIR / OCEAN
 TRACKING BY REFERENCE

WMS Tracking **Transport Tracking** Select Language: English

View By: **Table** Map POD Image may not be available during 0400 - 0430 due to regular system maintenance.

Search Result

ORID	OBW0025333105	Principal	WTCTH
Source Order Key	0025333105	Customer Ref	00223197-1
PO Number		Order Status	DELV
POD Image Verification Status	NO IMG	Required Delivery Date	04-Mar-2023
POD		Pickup Date	02-Feb-2023
Source Location	BANGPHLI	Destination Location	บางท่า
Tracking Note		Total Ship Unit Count	93
Invoice Number			

Event History :

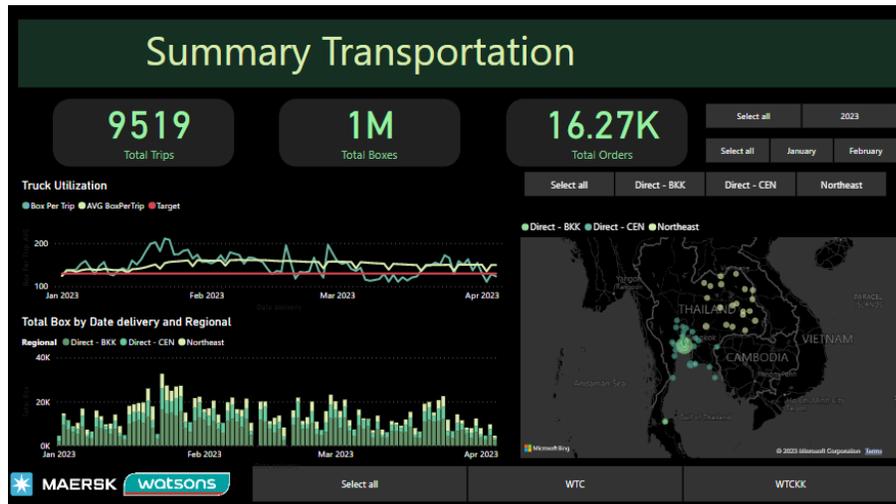
Event Date	Event	Event Remark
07-Feb-2023 10:00	Paperwork Received - at Hub	0
07-Feb-2023 09:00	Paperwork Received - at Hub	
06-Feb-2023 13:01	Delivered	
06-Feb-2023 10:01	Pickup - at LF DC	
03-Feb-2023 10:40	Departed from non-LF Hub	HUB/CCN/0471857-859/WTCTH



Customer Portal – Dashboards, KPIs, Status, Trends

The customer portal allows customers to access dashboard, statistics, KPI's, SLA's, exceptions, documents and more from multiple systems in a single place.

- Dashboards from multiple Systems
- Track and trace
- Order status tracking
- Order analysis by trends
- Order and delivery aging
- Inventory aging and expiry
- Inventory coverage
- KPI's and SLA's
- Email reports
- History tracking
- Online documents
- POD... And more



Thank you



MAERSK